

Securing a Sustainable, Equitable Future for Alachua County

City of Gainesville ARPA Aid to Nonprofits Program

Keep Alachua County Beautiful

Ms. Regina Marie Hawkins
211 SW 4th Ave., Suite 1
Gainesville, FL 32601

gina.kacb@gmail.com
O: 352-371-9444
M: 352-359-5037

Ms. Regina Marie Hawkins

211 SW 4th Ave., Suite 1
Gainesville, FL 32601-6520

gina.kacb@gmail.com
O: 352-371-9444
M: 352-359-5037

Application Form

Eligibility

Economic Impact*

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

Location*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

Operating Status*

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

IRS Status*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

IRS Status Year*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

The Philanthropy Hub Verification*

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

Services*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

- Community Development
- Education
- Food Security
- Human & Social Services
- Other

Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

KACB recruits volunteers to pickup litter, plant trees, paint over graffiti, pull invasive plants. There has been a huge increase in litter as a result of COVID-19. Removal of the litter improves the health and safety of our community while making Gainesville and Alachua County more attractive to economic investment. Our efforts improve the quality of our air, water, and other environmental factors, and the overall sustainability of our community.

Acknowledgment

Project Name*

Name of Project.

Securing a Sustainable, Equitable Future for Alachua County

Acknowledgment*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
 - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;

- o incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
- o incurred unplanned costs for technology to enable virtual work; or
- o lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and
- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

Applicant/Agency Information

Target Population*

Select all that apply to indicate which population groups are directly impacted by your work.

- Children (ages 0-12)
- Youth/Teens (ages 13-18)
- Adults (ages 19-64)
- Seniors (ages 65+)
- People with disabilities
- Low-income individuals/families
- Marginalized/Under-served groups

Local Impact*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

Keep Alachua County Beautiful is a non-profit organization that strives to involve local residents and businesses in keeping our community clean, healthy, and a beautiful place to live. Our programs are inclusive and have helped build relationships between populations of different incomes, education, culture, gender and age. We began our mission 30 years ago and have established ourselves as a vital factor in the state of our local cities and county.

By working to eradicate blight in terms of litter and graffiti, the economic stability of our community has improved but we are not done yet. A clean and healthy community has attracted business investment and furthered the expansion our academic and medical communities. Alachua County is able to attract the best and the brightest in all professions because we have created an environment that projects a high level of engagement on health, safety and sustainability overall. Our immediate task of hosting daily cleanup events daily is a constant prompt for individual responsibility toward improving our community. We engage a cross-section of the local community around an issue everyone can agree on which allows bridges to be built between people from different walks of life and different demographics. This activity encourages people not to litter and instead dispose of trash properly and take the next step to recycle and reuse to reduce the amount of trash generated. Our community consistently receives the highest score, a "1", in the annual Community Appearance Index, a science-based assessment of our progress.

KACB usually recruits 3,000 to 5,000 volunteers each year. Last year alone, these volunteers return 15,648 hours of community service, removed 411,920 lbs. of litter, and 5,947 lbs. of recyclables including

used tires. Due to COVID-19, we had only 3,003 volunteers last year and we hope to use this grant to return to pre-pandemic levels of volunteers. These activities also build an appreciation for the natural environment and environmental concerns.

We also installed four new community gardens, planted over 8,000 trees and pollinator plants, and removed 250-300 incidents of graffiti each month. All of these projects are part of our annual Great American Cleanup events series.

Our community garden and edible groves programs improve food security for our most vulnerable populations and bring neighbors together to help each other.

Our after-school environmental education program each week provide 20 to 30 youths with a constructive activity and a creative outlet. The lessons teach youths about our natural environment and help them to build self-esteem and improve their academic skills in a non-threatening environment. The children engage in outdoor cleanup and gardening activities to improve their physical and mental health, as well as their immediate environment.

Board Chair or Authorized Person First Name*

Gina

Board Chair or Authorized Person Last Name*

Hawkins

Board Chair or Authorized Person Title*

Executive Director

Hub Profile*

Please provide link to verified profile from The Philanthropy Hub.

<https://www.thephilanthropyhub.org/organizations/keep-alachua-county-beautiful>

Organization Type*

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

Tax Form Information*

Please select the tax form your organization most recently filed.
990EZ

Gross Revenue*

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.
\$155,777.00

Operating Revenue*

Organization's operating revenue for the last completed fiscal year
\$144,279.92

Operating Expenses*

Organization's operating expenses for the last completed fiscal year
\$132,412.12

Pandemic changes to your organization

Pandemic-related changes to priorities and goals*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

Our priorities have shifted toward focusing our service on assisting our more vulnerable populations. With people quarantined, we pivoted to providing food production-related resources to people and socially-distanced outdoor activities to help people feel less isolated. Using more internet offerings, including webinars, we were able to reach even more people in quarantine and rural areas of our county.

An increased emphasis on food security meant shifting our resources more toward community gardens and edible groves. By partnering with the Strong Roots Movement, we were able to increase the capacity of our organization to provide technical gardening assistance. We partnered with the City of Gainesville to provide KACB volunteers to assist with pruning, fertilizing and watering the newly established fruit and nut tree "edible groves,"

Our outreach also shifted toward giving residents supplies longer term and even to keep so they could continuously engage in cleanup activities.

Large area projects were also prioritized to allow volunteers to have a big impact while socially distancing themselves to stay safe. One project allowed for 2,000 long leaf pines to be planted in a single day on conservation lands. This planting will help establish this native plant species. From this experience, we are already scheduling more large-scale events.

The pandemic situation also reiterated the value of our partnerships with other like-minded nonprofit organizations. We reached out during COVID-19 and continue to build on these relationships by assisting our partners with the submission of grant proposals. Our executive director was a grant specialist for IFAS in the 1980s and has managed grants for the City of Gainesville and other organizations for over 40 years. She uses this expertise to help our partners which in turn builds the capacity of our organization to recruit members, volunteers and even board members.

Pandemic-related changes to your organization's operations*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

We have a desperate need for permanent staff. Prior to the pandemic, we relied on interns and volunteers to coordinate our volunteer activities and teach our environmental education lessons. Because of the pandemic, our staff turned over drastically and we came to the conclusion that we need to recruit and train new, permanent staff to take on these responsibilities. A well-trained, more permanent staff will not only help us to build membership capacity but also to ensure we stay focused on our longer term objectives, especially our environmental education programs. These programs are essential to getting and staying ahead of litter and graffiti problems; it is much more efficient to prevent litter from happening than to try to remove litter from roads and waterways.

Since we also go into the communities that are most at risk, increased staff and resources are required to meet this need. We also realized professional litter crews are needed to reach less densely populated areas. To this end, we are working to identify additional stakeholders including the University of Florida, the tourism bureau "Visit Gainesville," and smaller municipalities to join forces with KACB, the City of Gainesville, and Alachua County in an effort to effectively and consistently remove litter from throughout the city of Gainesville and Alachua County.

We also plan to host more online offerings and are working to recruit support for building a recording studio. Brevard County had the first studio of its kind and we hope to establish one here so we can reach out to businesses, residents, and visitors, even during a pandemic.

Impact

Description of Need as Specifically Related to Coronavirus*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

We need additional supplies and staff. More permanent staff is needed to handle online scheduling of volunteers, to check supplies in and out, and compile data for reports to funding agencies. Many of our supplies need to be replaced as they went home with University of Florida students when campus shut down and did not return (we can only hope they were used back home). We also need to produce more distance-learning opportunities regarding gardening and zero-waste activities, especially for our youth.

The State of Florida did not provide funding for the past two years. Before the pandemic, \$15,000 or \$16,000 was provided each year to Keep Alachua County Beautiful and other local affiliates of Keep Florida Beautiful. Grants of \$10,000 and 20,000 from Keep America Beautiful, the national organization with whom we are also affiliated, were awarded before the pandemic but have been drastically scaled back or eliminated now. We know we will need to identify new funding sources just to maintain our current level of effort.

Population Impact*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

The Greater Duval, and Porters neighborhoods are traditional Black communities, that are low income and have a single-income, female head of the household raising a family.

Disparity*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

Our programs provide for educational attainment, improve health and self-sufficiency by increasing food security, improve aesthetics by removing litter and other blight which attracts economic investment. reduces crime, and improves health.

Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

Not applicable.

Number of individuals served*

Indicate the total amount of individuals who will be directly impacted by this program.

278,468

Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

Budget Spreadsheet*

Upload the program budget using the spreadsheet provided: City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

KACB-ARPA-Grant-Budget3-17-22.xlsx

Sustainability*

What are the long-term strategies for funding this project/program at the end of the grant period?

Using grant funds to train permanent staff will allow the existing staff to focus on grant writing. We have enjoyed consistent funding from the City of Gainesville and Alachua County to maintain our regular programming at a base level for 30 years. By using the newly available grant funds from the City of Gainesville to build capacity, our executive director can focus on grant writing to increase capacity and expand our programming. Alachua County has expressed an interest in funding a zero-waste project soon and these funds along with support from new stakeholders and funding agencies will be used to sustain our long-term program.

Request Information

Purpose of Request*

One sentence describing the purpose of your request

Funds are needed to train permanent staff, implement distance learning, and distribute more cleanup supplies.

Amount Requested*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$70,000.00

Total Program Cost*

\$151,614.00

Allocation of requested funds for previous expenses*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$0.00

Allocation of requested funds for year one*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$35,000.00

Allocation of requested funds for year two*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$35,000.00

Financial Review

Budgets to Actuals*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

BudgetvsActual_FY18-19_19-20_20-21.pdf

Balance sheet*

Please upload your most recent balance sheet.

BalanceSheet_FYTD_03-05-22.pdf

Financial oversight*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

The KACB Board of Directors has a budget committee including funding agency representatives that meets several times over the course of the year. Also, the full Board of Directors reviews revenue and expenses at each monthly meeting. All past and future revenue and expenditures are also evaluated in depth and comparatively in two or more online and in-person sessions. These in-depth sessions are to prepare the next year's budget proposal. The Budget Committee proposes a budget for adoption by the full Board of Directors prior to the start of the new fiscal year. An accountant, John Howard, also assists in studying our finances and prepares our annual tax forms for submission to the IRS.

Confirmation and Attestation

Confirmation and Attestation 1*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

Confirmation and Attestation 2*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

Confirmation and Attestation 3*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

Confirmation and Attestation 4*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

Confirmation and Attestation 5*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

Confirmation and Attestation 6*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

Confirmation and Attestation 7*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

Confirmation and Attestation 8*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

Signature*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this application is submitted under the authority and approval of the CEO or Executive Director of my organization.

Type your name below

Regina M. Hawkins

Date Signed*

03/17/2022

For Evaluators

CFNCF Comment on Diversity*

Are diversity policies included in board recruitment?

No.

Board Demographics

African American/Black

2

Asian American/Pacific Islander

0

Caucasian

12

Hispanic/Latino

1

Native American/American Indian

0

Not Specified

1

Female
6
Male
9
Not Specified
1

Board Diversity Comments
None

File Attachment Summary

Applicant File Uploads

- KACB-ARPA-Grant-Budget3-17-22.xlsx
- BudgetvsActual_FY18-19_19-20_20-21.pdf
- BalanceSheet_FYTD_03-05-22.pdf

ARPA Coronavirus Nonprofit Recovery Fund

Organization Name: Keep Alachua County Beautiful

PROJECT BUDGET	Expenditures	Other Funding Income			Total Request
	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	
Salary - Volunteer Coordinator @ 1.0 FTE @ \$35,000 per year	\$ 70,000.00			\$ -	70,000
Salary - Executive Director @.5 FTE @ \$36,424 per year	\$ 36,424.00		\$ 36,424.00	\$ 36,424.00	-
Salary - Graffiti Prev. Spec. @.5 FTE @ \$21,840 per year	\$ 21,840.00		\$ 21,840.00	\$ 21,840.00	-
Payroll Taxes	\$7,000		\$ 7,000.00	\$ 7,000.00	-
Advertising	\$1,500		\$1,500	\$ 1,500.00	-
Professional Fees (Accounting)	\$400		\$400	\$ 400.00	-
Conferences and Meetings	\$350		\$350	\$ 350.00	-
Printing and Publication	\$2,000		\$2,000	\$ 2,000.00	-
Travel	\$2,000		\$2,000	\$ 2,000.00	-
Training	\$2,000		\$2,000	\$ 2,000.00	-
Telephones	\$1,000		\$1,000	\$ 1,000.00	-
Online Services	\$2,000		\$2,000	\$ 2,000.00	-
Dues and Subscriptions	\$1,100		\$1,100	\$ 1,100.00	-
Supplies	\$4,000		\$4,000	\$ 4,000.00	-
				\$ -	-
TOTAL	\$ 151,614.00	\$ -	\$ 81,614.00	\$ 81,614.00	70,000

Sources of Other Funds	Status of Funding	Amount
City of Gainesville Contract	Awarded for 2021-2022	\$ 55,000
Alachua County Litter Control Agreement	Awarded for 2021-2022	\$ 20,000
Alachua County Adopt A Road Litter Cleanup Agreement	Awarded for 2021-2022	\$ 4,100
Payroll Protection Program	Awarded for 2020 Spent and Loan Forgiven*	\$ 16,250
Total		\$ 95,350

* Please list any APRA funding received or pending from other sources

**Please include an other federal pandemic response funding received during any time period during the pandemic

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2018 through September 2019

	Oct '18 - Sep 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Membership			
4250 · Grant-Alachua County	20,000.00	20,000.00	0.00
4010 · Membership-City of Gainesville	15,000.00	15,000.00	0.00
4020 · Membership - Alachua County	0.00	0.00	0.00
4030 · Membership-Board Members	700.00	1,000.00	-300.00
4040 · Membership-Business	200.00	600.00	-400.00
4050 · Membership-Individuals	0.00	300.00	-300.00
4000 · Membership - Other	240.00	0.00	240.00
Total 4000 · Membership	36,140.00	36,900.00	-760.00
4100 · Contributions-Unrestricted	1,711.49	3,000.00	-1,288.51
4200 · Grant - Beautification Services	16,978.27	10,000.00	6,978.27
4210 · Grant - Beautiful Block	18,738.55	10,000.00	8,738.55
4220 · Grant - Clean & Green	4,283.18	10,000.00	-5,716.82
4240 · Grants - Other	60,394.75	85,100.00	-24,705.25
5900 · Other Income	4,329.50	1,000.00	3,329.50
Total Income	142,575.74	156,000.00	-13,424.26
Expense			
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
6010 · Salaries	71,994.63	81,000.00	-9,005.37
6020 · Payroll Taxes			
602050 · Payroll Taxes-Other Programs	0.00	0.00	0.00
6020 · Payroll Taxes - Other	6,980.29	5,100.00	1,880.29
Total 6020 · Payroll Taxes	6,980.29	5,100.00	1,880.29
6050 · Advertising & Promotion	235.00	4,000.00	-3,765.00
6080 · Professional Fees			
608010 · Accounting Services	0.00	0.00	0.00
6080 · Professional Fees - Other	545.00	525.00	20.00
Total 6080 · Professional Fees	545.00	525.00	20.00
6095 · Conferences & Meetings	0.00	350.00	-350.00
6100 · Printing & Publication	835.59	1,400.00	-564.41
6150 · Travel	1,959.71	6,400.00	-4,440.29
6170 · Telephones	507.41	550.00	-42.59
6180 · On-Line Services			
618020 · Software	23.88	0.00	23.88
6180 · On-Line Services - Other	911.39	2,000.00	-1,088.61
Total 6180 · On-Line Services	935.27	2,000.00	-1,064.73
6190 · Dues & Subscriptions			
619010 · Keep America Beautiful Dues	0.00	0.00	0.00
6190 · Dues & Subscriptions - Other	150.00	790.00	-640.00
Total 6190 · Dues & Subscriptions	150.00	790.00	-640.00
6200 · Supplies			
620010 · Supplies-Beautifcation Services	0.00	0.00	0.00
620020 · Supplies-Beautiful Block	0.00	0.00	0.00
620030 · Supplies-Clean & Green	0.00	0.00	0.00
6200 · Supplies - Other	28,589.39	13,397.00	15,192.39
Total 6200 · Supplies	28,589.39	13,397.00	15,192.39
62100 · Contract Services	14,020.00	0.00	14,020.00
6300 · Rent	8,409.00	8,388.00	21.00
6310 · Utilities	2,503.33	2,000.00	503.33
633010 · Insurance	13,884.83	12,600.00	1,284.83
650010 · Misc. Exp.- Program	14,537.01	17,500.00	-2,962.99

2:52 AM

03/17/22

Accrual Basis

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2018 through September 2019

	<u>Oct '18 - Sep 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6520 - Bank Charges	112.76		
6800 - Licenses, Taxes & Fees	0.00	0.00	0.00
Total Expense	<u>166,199.22</u>	<u>156,000.00</u>	<u>10,199.22</u>
Net Ordinary Income	<u>-23,623.48</u>	<u>0.00</u>	<u>-23,623.48</u>
Net Income	<u>-23,623.48</u>	<u>0.00</u>	<u>-23,623.48</u>

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2018 through September 2019

	% of Budget
Ordinary Income/Expense	
Income	
4000 · Membership	
4250 · Grant-Alachua County	100.0%
4010 · Membership-City of Gainesville	100.0%
4020 · Membership - Alachua County	0.0%
4030 · Membership-Board Members	70.0%
4040 · Membership-Business	33.3%
4050 · Membership-Individuals	0.0%
4000 · Membership - Other	100.0%
Total 4000 · Membership	97.9%
4100 · Contributions-Unrestricted	57.0%
4200 · Grant - Beautification Services	169.8%
4210 · Grant - Beautiful Block	187.4%
4220 · Grant - Clean & Green	42.8%
4240 · Grants - Other	71.0%
5900 · Other Income	433.0%
Total Income	91.4%
Expense	
66900 · Reconciliation Discrepancies	0.0%
6010 · Salaries	88.9%
6020 · Payroll Taxes	
602050 · Payroll Taxes-Other Programs	0.0%
6020 · Payroll Taxes - Other	136.9%
Total 6020 · Payroll Taxes	136.9%
6050 · Advertising & Promotion	5.9%
6080 · Professional Fees	
608010 · Accounting Services	0.0%
6080 · Professional Fees - Other	103.8%
Total 6080 · Professional Fees	103.8%
6095 · Conferences & Meetings	0.0%
6100 · Printing & Publication	59.7%
6150 · Travel	30.6%
6170 · Telephones	92.3%
6180 · On-Line Services	
618020 · Software	100.0%
6180 · On-Line Services - Other	45.6%
Total 6180 · On-Line Services	46.8%
6190 · Dues & Subscriptions	
619010 · Keep America Beautiful Dues	0.0%
6190 · Dues & Subscriptions - Other	19.0%
Total 6190 · Dues & Subscriptions	19.0%
6200 · Supplies	
620010 · Supplies-Beautifcation Services	0.0%
620020 · Supplies-Beautiful Block	0.0%
620030 · Supplies-Clean & Green	0.0%
6200 · Supplies - Other	213.4%
Total 6200 · Supplies	213.4%
62100 · Contract Services	100.0%
6300 · Rent	100.3%
6310 · Utilities	125.2%
633010 · Insurance	110.2%
650010 · Misce. Exp.- Program	83.1%

2:52 AM

03/17/22

Accrual Basis

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2018 through September 2019

	<u>% of Budget</u>
6520 · Bank Charges	
6800 · Licenses, Taxes & Fees	0.0%
Total Expense	<u>106.5%</u>
Net Ordinary Income	<u>100.0%</u>
Net Income	<u><u>100.0%</u></u>

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2019 through September 2020

	Oct '19 - Sep 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Membership			
4250 · Grant-Alachua County	0.00	20,000.00	-20,000.00
4010 · Membership-City of Gainesville	15,000.00	15,000.00	0.00
4020 · Membership - Alachua County	24,100.00	0.00	24,100.00
4030 · Membership-Board Members	0.00	1,000.00	-1,000.00
4040 · Membership-Business	400.00	600.00	-200.00
4050 · Membership-Individuals	1,440.00	300.00	1,140.00
4000 · Membership - Other	0.00	0.00	0.00
Total 4000 · Membership	40,940.00	36,900.00	4,040.00
4100 · Contributions-Unrestricted	3,128.25	3,000.00	128.25
4200 · Grant - Beautification Services	13,333.34	10,000.00	3,333.34
4210 · Grant - Beautiful Block	13,333.34	10,000.00	3,333.34
4220 · Grant - Clean & Green	13,333.32	10,000.00	3,333.32
4240 · Grants - Other	42,750.92	70,100.00	-27,349.08
5900 · Other Income	5,268.09	1,000.00	4,268.09
Total Income	132,087.26	141,000.00	-8,912.74
Expense			
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
6010 · Salaries	68,787.67	81,000.00	-12,212.33
6020 · Payroll Taxes	5,290.32	5,100.00	190.32
6050 · Advertising & Promotion	2,051.36	4,000.00	-1,948.64
6080 · Professional Fees			
608010 · Accounting Services	0.00	0.00	0.00
6080 · Professional Fees - Other	375.00	525.00	-150.00
Total 6080 · Professional Fees	375.00	525.00	-150.00
6095 · Conferences & Meetings	0.00	350.00	-350.00
6100 · Printing & Publication	344.38	1,400.00	-1,055.62
6150 · Travel	503.10	2,076.00	-1,572.90
6160 · Training	0.00	0.00	0.00
6170 · Telephones	468.11	550.00	-81.89
6180 · On-Line Services	889.14	2,000.00	-1,110.86
6190 · Dues & Subscriptions			
619010 · Keep America Beautiful Dues	0.00	0.00	0.00
6190 · Dues & Subscriptions - Other	0.00	790.00	-790.00
Total 6190 · Dues & Subscriptions	0.00	790.00	-790.00
6200 · Supplies			
620010 · Supplies-Beautifcation Services	238.10	0.00	238.10
620020 · Supplies-Beautiful Block	238.10	0.00	238.10
620030 · Supplies-Clean & Green	238.10	0.00	238.10
6200 · Supplies - Other	8,465.73	22,141.00	-13,675.27
Total 6200 · Supplies	9,180.03	22,141.00	-12,960.97
62100 · Contract Services	1,980.00	0.00	1,980.00
6300 · Rent	8,640.00	8,640.00	0.00
6310 · Utilities	2,157.21	2,000.00	157.21
633010 · Insurance	18,781.97	12,600.00	6,181.97
650010 · Misc. Exp.- Program	0.00	1,980.00	-1,980.00
6800 · Licenses, Taxes & Fees	0.00	0.00	0.00
Total Expense	119,448.29	145,152.00	-25,703.71
Net Ordinary Income	12,638.97	-4,152.00	16,790.97
Net Income	12,638.97	-4,152.00	16,790.97

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2019 through September 2020

	% of Budget
Ordinary Income/Expense	
Income	
4000 · Membership	
4250 · Grant-Alachua County	0.0%
4010 · Membership-City of Gainesville	100.0%
4020 · Membership - Alachua County	100.0%
4030 · Membership-Board Members	0.0%
4040 · Membership-Business	66.7%
4050 · Membership-Individuals	480.0%
4000 · Membership - Other	0.0%
Total 4000 · Membership	110.9%
4100 · Contributions-Unrestricted	104.3%
4200 · Grant - Beautification Services	133.3%
4210 · Grant - Beautiful Block	133.3%
4220 · Grant - Clean & Green	133.3%
4240 · Grants - Other	61.0%
5900 · Other Income	526.8%
Total Income	93.7%
Expense	
66900 · Reconciliation Discrepancies	0.0%
6010 · Salaries	84.9%
6020 · Payroll Taxes	103.7%
6050 · Advertising & Promotion	51.3%
6080 · Professional Fees	
608010 · Accounting Services	0.0%
6080 · Professional Fees - Other	71.4%
Total 6080 · Professional Fees	71.4%
6095 · Conferences & Meetings	0.0%
6100 · Printing & Publication	24.6%
6150 · Travel	24.2%
6160 · Training	0.0%
6170 · Telephones	85.1%
6180 · On-Line Services	44.5%
6190 · Dues & Subscriptions	
619010 · Keep America Beautiful Dues	0.0%
6190 · Dues & Subscriptions - Other	0.0%
Total 6190 · Dues & Subscriptions	0.0%
6200 · Supplies	
620010 · Supplies-Beautification Services	100.0%
620020 · Supplies-Beautiful Block	100.0%
620030 · Supplies-Clean & Green	100.0%
6200 · Supplies - Other	38.2%
Total 6200 · Supplies	41.5%
62100 · Contract Services	100.0%
6300 · Rent	100.0%
6310 · Utilities	107.9%
633010 · Insurance	149.1%
650010 · Misc. Exp.- Program	0.0%
6800 · Licenses, Taxes & Fees	0.0%
Total Expense	82.3%
Net Ordinary Income	-304.4%
Net Income	-304.4%

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Membership			
4250 · Grant-Alachua County	3,075.00	15,000.00	-11,925.00
4010 · Membership-City of Gainesville	15,000.00	15,000.00	0.00
4020 · Membership - Alachua County	0.00	0.00	0.00
4030 · Membership-Board Members	395.30	1,400.00	-1,004.70
4040 · Membership-Business	307.50	200.00	107.50
4050 · Membership-Individuals	2,242.40	400.00	1,842.40
4000 · Membership - Other	0.01	0.00	0.01
Total 4000 · Membership	21,020.21	32,000.00	-10,979.79
4100 · Contributions-Unrestricted	10,566.58	3,200.00	7,366.58
4200 · Grant - Beautification Services	13,333.34	13,334.00	-0.66
4210 · Grant - Beautiful Block	13,333.34	13,333.00	0.34
4215 · Grant - Al County Litter Prev	22,500.00		
4220 · Grant - Clean & Green	13,333.32	13,333.00	0.32
4240 · Grants - Other	33,464.00	48,100.00	-14,636.00
5900 · Other Income	15,900.46	6,000.00	9,900.46
Total Income	143,451.25	129,300.00	14,151.25
Expense			
66900 · Reconciliation Discrepancies	-216.97		
6010 · Salaries			
601010 · Salaries-Beautification Service	3,500.00		
6010 · Salaries - Other	64,286.23	75,000.00	-10,713.77
Total 6010 · Salaries	67,786.23	75,000.00	-7,213.77
6020 · Payroll Taxes	8,308.05	5,100.00	3,208.05
6050 · Advertising & Promotion	1,100.00	2,000.00	-900.00
6080 · Professional Fees	375.00	400.00	-25.00
6095 · Conferences & Meetings	0.00	350.00	-350.00
6100 · Printing & Publication	1,818.52	350.00	1,468.52
6150 · Travel	3,222.74	1,000.00	2,222.74
6160 · Training	0.00	1,000.00	-1,000.00
6170 · Telephones	499.16	500.00	-0.84
6180 · On-Line Services	970.50	900.00	70.50
6190 · Dues & Subscriptions	0.00	525.00	-525.00
6200 · Supplies			
620010 · Supplies-Beautification Services	1,150.00	0.00	1,150.00
620020 · Supplies-Beautiful Block	0.00	0.00	0.00
620030 · Supplies-Clean & Green	0.00	0.00	0.00
6200 · Supplies - Other	12,613.09	7,885.00	4,728.09
Total 6200 · Supplies	13,763.09	7,885.00	5,878.09
62100 · Contract Services	11,175.00	12,350.00	-1,175.00
6300 · Rent	10,121.78	8,640.00	1,481.78
6310 · Utilities	1,610.62	2,100.00	-489.38
633010 · Insurance	20,441.97	16,200.00	4,241.97
650010 · Misce. Exp.- Program	988.32		
6520 · Bank Charges	2,523.79		
Total Expense	144,487.80	134,300.00	10,187.80
Net Ordinary Income	-1,036.55	-5,000.00	3,963.45
Net Income	-1,036.55	-5,000.00	3,963.45

Keep Alachua County Beautiful
Profit & Loss Budget vs. Actual
October 2020 through September 2021

	<u>% of Budget</u>
Ordinary Income/Expense	
Income	
4000 · Membership	
4250 · Grant-Alachua County	20.5%
4010 · Membership-City of Gainesville	100.0%
4020 · Membership - Alachua County	0.0%
4030 · Membership-Board Members	28.2%
4040 · Membership-Business	153.8%
4050 · Membership-Individuals	560.6%
4000 · Membership - Other	100.0%
	<hr/>
Total 4000 · Membership	65.7%
4100 · Contributions-Unrestricted	330.2%
4200 · Grant - Beautification Services	100.0%
4210 · Grant - Beautiful Block	100.0%
4215 · Grant - Al County Litter Prev	
4220 · Grant - Clean & Green	100.0%
4240 · Grants - Other	69.6%
5900 · Other Income	265.0%
	<hr/>
Total Income	110.9%
Expense	
66900 · Reconciliation Discrepancies	
6010 · Salaries	
601010 · Salaries-Beautification Service	
6010 · Salaries - Other	85.7%
	<hr/>
Total 6010 · Salaries	90.4%
6020 · Payroll Taxes	162.9%
6050 · Advertising & Promotion	55.0%
6080 · Professional Fees	93.8%
6095 · Conferences & Meetings	0.0%
6100 · Printing & Publication	519.6%
6150 · Travel	322.3%
6160 · Training	0.0%
6170 · Telephones	99.8%
6180 · On-Line Services	107.8%
6190 · Dues & Subscriptions	0.0%
6200 · Supplies	
620010 · Supplies-Beautification Services	100.0%
620020 · Supplies-Beautiful Block	0.0%
620030 · Supplies-Clean & Green	0.0%
6200 · Supplies - Other	160.0%
	<hr/>
Total 6200 · Supplies	174.5%
62100 · Contract Services	90.5%
6300 · Rent	117.2%
6310 · Utilities	76.7%
633010 · Insurance	126.2%
650010 · Misce. Exp.- Program	
6520 · Bank Charges	
	<hr/>
Total Expense	107.6%
	<hr/>
Net Ordinary Income	20.7%
	<hr/>
Net Income	20.7%

Keep Alachua County Beautiful

03/05/22

Balance Sheet

Accrual Basis

As of March 5, 2022

	<u>Mar 5, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
5300700 · Keep Alachua County Beautiful	-3,036.19
1010 · Cash in Bank - Suntrust	15,156.33
Total Checking/Savings	12,120.14
Accounts Receivable	
11000 · Accounts Receivable	4,996.93
Total Accounts Receivable	4,996.93
Other Current Assets	
12000 · Undeposited Funds	9,375.00
1400 · Deposits	1,051.48
Total Other Current Assets	10,426.48
Total Current Assets	27,543.55
Fixed Assets	
1620 · Furniture and Equipment	6,711.01
1630 · Computer Equipment	5,392.28
1692 · Accumulated Depreciation	-12,095.88
Total Fixed Assets	7.41
TOTAL ASSETS	<u>27,550.96</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	-0.04
Total Accounts Payable	-0.04
Other Current Liabilities	
2120 · Payroll Taxes Payable	451.67
Total Other Current Liabilities	451.67
Total Current Liabilities	451.63
Total Liabilities	451.63
Equity	
3910 · Unrestricted Net Assets	-20,557.15
3950 · Increase (decrease) Net Assets	69,260.11
Net Income	-21,603.63
Total Equity	27,099.33
TOTAL LIABILITIES & EQUITY	<u>27,550.96</u>

Securing a Sustainable, Equitable Future for Alachua County

*City of Gainesville ARPA Aid to Nonprofits Program : Evaluation
Summary*

Keep Alachua County Beautiful

Ms. Regina Marie Hawkins
211 SW 4th Ave., Suite 1
Gainesville, FL 32601

gina.kacb@gmail.com
O: 352-371-9444
M: 352-359-5037

Ms. Regina Marie Hawkins

211 SW 4th Ave., Suite 1
Gainesville, FL 32601-6520

gina.kacb@gmail.com
O: 352-371-9444
M: 352-359-5037

Evaluation Summary

1/1 Evaluations Complete

Chris Polischuck:

Evaluation Complete

Question Group

GSG Comments*

Please list any comments you would like for the evaluators to see when reviewing the application

Chris Polischuck: It is difficult to see this request qualifying for an ARPA grant award. The linkage between increased litter and the pandemic is tenuous at best (it could simply be from increased traffic), and while there is a portion of programming aimed at mitigating food insecurity (the community gardens), it appears as more of a sideline activity, rather than the major objective of the agency.

The request could possibly qualify under 2.10 Aid to nonprofit organizations, but the applicant did not submit a revenue loss calculation, and the financials show just a small (\$1,036) negative net income.

Is Your Review Complete?*

Chris Polischuck: Yes